

New Jersey

Short Sale/ Foreclosure

Seminar Series



State Wide Seminar Series:

Please sign up for this state wide seminar series discussing the real estate, legal and financial ins and outs of short sales and foreclosures. Each event runs from 8:30am- 1:00pm. The cost is \$15.00. **Register now because limited space is available for these events.**

ONLY THREE SEMINARS LEFT!!!

Jan. 21st- Forsgate Country Club, Monroe, NJ

Jan. 28th- Holiday Inn, Cherry Hill, NJ

Feb. 24th Greate Bay Country Club, Somers Point, NJ

Advanced registration is online only. To register please visit the below link:

<http://www.njar.com/education/ssf-events.php>



NJ Short Sales and Foreclosures... The Legal, The Financial and The Real Estate

Mimi Weisinger, of Friedberg Properties will discuss the New Jersey real estate market and the impact short sales and foreclosures have on it. She will explain the various aspects of these transactions and discuss what you need to know as a REALTOR® to successfully take part in them.

Mimi is a renowned speaker/instructor and holds ABR, CRB, CRS, GREEN, GRI and SRES designations.

Barry Goodman, Esq., a New Jersey real estate attorney, will discuss the numerous legal aspects that are unique to short sales and foreclosures. He will also discuss what you need to do as a REALTOR® in New Jersey to conform to state law and protect yourself and your client when participating in a short sales or foreclosure.

Randy Reay, of Jersey Mortgage Company will discuss the important financial elements of short sales and foreclosures for both you and your clients. He will help you to understand how to navigate the financial sector during these transactions, as well as, what financial resources are available for your clients during these types of transactions.